

BEYER FORD				
FORD F350 SRW	2020	MSRP	% OFF	% OFF Options
F3A	XL 2WD Reg Cab 8' Box	\$36,815.00	28.9%	5%
F3A	XLT 2WD Reg Cab 8' Box	\$41,605.00	26.3%	5%
X3A	XL 2WD SuperCab 6.75' Box	\$39,155.00	28.9%	5%
X3A	XLT 2WD SuperCab 6.75' Box	\$44,265.00	26.3%	5%
X3A	Lariat 2WD SuperCab 6.75' Box	\$49,715.00	23.4%	5%
X3A	XL 2WD SuperCab 8' Box	\$39,355.00	28.8%	5%
X3A	XLT 2WD SuperCab 8' Box	\$44,465.00	26.2%	5%
X3A	Lariat 2WD SuperCab 8' Box	\$49,915.00	23.3%	5%
W3A	XL 2WD Crew Cab 6.75' Box	\$40,415.00	29.4%	5%
W3A	XLT 2WD Crew Cab 6.75' Box	\$46,100.00	26.5%	5%
W3A	Lariat 2WD Crew Cab 6.75' Box	\$52,045.00	23.6%	5%
W3A	King Ranch 2WD Crew Cab 6.75' Box	\$60,615.00	22.1%	5%
W3A	XL 2WD Crew Cab 8' Box	\$40,615.00	29.3%	5%
W3A	XLT 2WD Crew Cab 8' Box	\$46,295.00	26.5%	5%
W3A	Lariat 2WD Crew Cab 8' Box	\$52,245.00	23.5%	5%
W3A	King Ranch 2WD Crew Cab 8' Box	\$60,825.00	22.1%	5%
F3B	XL 4WD Reg Cab 8' Box	\$39,615.00	30.3%	5%
F3B	XLT 4WD Reg Cab 8' Box	\$44,405.00	27.6%	5%
X3B	XL 4WD SuperCab 6.75' Box	\$41,955.00	30.7%	5%
X3B	XLT 4WD SuperCab 6.75' Box	\$47,070.00	28.0%	5%
X3B	Lariat 4WD SuperCab 6.75' Box	\$52,905.00	25.0%	5%
X3B	XL 4WD SuperCab 8' Box	\$42,155.00	30.6%	5%
X3B	XLT 4WD SuperCab 8' Box	\$47,270.00	27.9%	5%
X3B	Lariat 4WD SuperCab 8' Box	\$53,105.00	24.9%	5%
W3B	XL 4WD Crew Cab 6.75' Box	\$43,220.00	26.7%	5%
W3B	XLT 4WD Crew Cab 6.75' Box	\$48,900.00	24.3%	5%
W3B	Lariat 4WD Crew Cab 6.75' Box	\$55,235.00	21.7%	5%
W3B	King Ranch 4WD Crew Cab 6.75' Box	\$63,815.00	20.5%	5%
W3B	Platinum 4WD Crew Cab 6.75' Box	\$69,010.00	19.9%	5%
W3B	XL 4WD Crew Cab 8' Box	\$43,415.00	26.6%	5%
W3B	XLT 4WD Crew Cab 8' Box	\$49,095.00	24.3%	5%
W3B	Lariat 4WD Crew Cab 8' Box	\$55,435.00	21.7%	5%
W3B	King Ranch 4WD Crew Cab 8' Box	\$64,005.00	20.5%	5%
W3B	Platinum 4WD Crew Cab 8' Box	\$69,210.00	20.0%	5%
F3E	XL 2WD Reg Cab 145" WB 60" CA	\$36,195.00	26.3%	5%
F3E	XLT 2WD Reg Cab 145" WB 60" CA	\$39,775.00	24.2%	5%
X3E	XL 2WD SuperCab 168" WB 60" CA	\$38,480.00	26.4%	5%
X3E	XLT 2WD SuperCab 168" WB 60" CA	\$42,335.00	24.4%	5%
X3E	Lariat 2WD SuperCab 168" WB 60" CA	\$47,220.00	21.7%	5%
W3E	XL 2WD Crew Cab 179" WB 60" CA	\$39,345.00	26.1%	5%
W3E	XLT 2WD Crew Cab 179" WB 60" CA	\$43,965.00	23.9%	5%
W3E	Lariat 2WD Crew Cab 179" WB 60" CA	\$48,820.00	21.3%	5%
F3F	XL 4WD Reg Cab 145" WB 60" CA	\$39,695.00	26.5%	5%
F3F	XLT 4WD Reg Cab 145" WB 60" CA	\$43,280.00	24.6%	5%
X3F	XL 4WD SuperCab 168" WB 60" CA	\$41,980.00	25.1%	5%
X3F	XLT 4WD SuperCab 168" WB 60" CA	\$45,830.00	23.3%	5%
X3F	Lariat 4WD SuperCab 168" WB 60" CA	\$51,110.00	20.8%	5%
W3F	XL 4WD Crew Cab 179" WB 60" CA	\$42,845.00	26.3%	5%
W3F	XLT 4WD Crew Cab 179" WB 60" CA	\$47,470.00	24.2%	5%
W3F	Lariat 4WD Crew Cab 179" WB 60" CA	\$52,710.00	21.7%	5%

FORD F350 DRW	2020	MSRP	% OFF	% OFF Options
F3C	XL 2WD Reg Cab 8' Box	\$38,305.00	30.40%	5%
F3C	XLT 2WD Reg Cab 8' Box	\$42,880.00	27.80%	5%
X3C	XL 2WD SuperCab 8' Box	\$40,840.00	28.10%	5%
X3C	XLT 2WD SuperCab 8' Box	\$45,740.00	25.80%	5%
X3C	Lariat 2WD SuperCab 8' Box	\$51,400.00	22.90%	5%
W3C	XL 2WD Crew Cab 8' Box	\$42,100.00	26.60%	5%
W3C	XLT 2WD Crew Cab 8' Box	\$47,565.00	24.30%	5%
W3C	Lariat 2WD Crew Cab 8' Box	\$53,725.00	21.60%	5%
W3C	King Ranch 2WD Crew Cab 8' Box	\$62,300.00	20.40%	5%
W3C	Platinum 2WD Crew Cab 8' Box	\$67,500.00	19.70%	5%
F3D	XL 4WD Reg Cab 8' Box	\$41,100.00	28.00%	5%
F3D	XLT 4WD Reg Cab 8' Box	\$45,680.00	25.80%	5%
X3D	XL 4WD SuperCab 8' Box	\$43,635.00	25.10%	5%
X3D	XLT 4WD SuperCab 8' Box	\$48,540.00	23.10%	5%
X3D	Lariat 4WD SuperCab 8' Box	\$54,590.00	20.70%	5%
W3D	XL 4WD Crew Cab 8' Box	\$44,900.00	26.10%	5%
W3D	XLT 4WD Crew Cab 8' Box	\$50,375.00	23.90%	5%
W3D	Lariat 4WD Crew Cab 8' Box	\$56,925.00	21.40%	5%
W3D	King Ranch 4WD Crew Cab 8' Box	\$65,490.00	20.30%	5%
W3D	Platinum 4WD Crew Cab 8' Box	\$71,240.00	19.60%	5%
F3G	XL 2WD Reg Cab 145" WB 60" CA	\$37,400.00	30.80%	5%
F3G	XLT 2WD Reg Cab 145" WB 60" CA	\$40,860.00	29.40%	5%
F3G	XL 2WD Reg Cab 169" WB 84" CA	\$37,575.00	30.70%	5%
F3G	XLT 2WD Reg Cab 169" WB 84" CA	\$41,040.00	28.40%	5%
X3G	XL 2WD SuperCab 168" WB 60" CA	\$39,685.00	26.00%	5%
X3G	XLT 2WD SuperCab 168" WB 60" CA	\$43,420.00	24.00%	5%
X3G	Lariat 2WD SuperCab 168" WB 60" CA	\$48,425.00	21.40%	5%
W3G	XL 2WD Crew Cab 179" WB 60" CA	\$40,550.00	28.70%	5%
W3G	XLT 2WD Crew Cab 179" WB 60" CA	\$45,050.00	26.30%	5%
W3G	Lariat 2WD Crew Cab 179" WB 60" CA	\$50,030.00	23.50%	5%
F3H	XL 4WD Reg Cab 145" WB 60" CA	\$40,875.00	27.00%	5%
F3H	XLT 4WD Reg Cab 145" WB 60" CA	\$44,345.00	25.10%	5%
F3H	XL 4WD Reg Cab 169" WB 84" CA	\$41,055.00	27.00%	5%
F3H	XLT 4WD Reg Cab 169" WB 84" CA	\$44,515.00	25.10%	5%
X3H	XL 4WD SuperCab 168" WB 60" CA	\$43,185.00	24.70%	5%
X3H	XLT 4WD SuperCab 168" WB 60" CA	\$46,925.00	23.00%	5%
X3H	Lariat 4WD SuperCab 168" WB 60" CA	\$52,315.00	20.60%	5%
W3H	XL 4WD Crew Cab 179" WB 60" CA	\$44,050.00	29.20%	5%
W3H	XLT 4WD Crew Cab 179" WB 60" CA	\$48,555.00	26.90%	5%
W3H	Lariat 4WD Crew Cab 179" WB 60" CA	\$53,895.00	24.10%	5%

FORD ECO SPORT	2020 CUT OFF DATE 2/28/2020	MSRP	% OFF	% OFF Options
S2F	S FWD	\$21,580.00	10.5%	5%
S2G	SE FWD	\$24,545.00	9.0%	5%
S2K	Titanium FWD	\$27,360.00	7.0%	5%
S3F	S AWD	\$23,175.00	10.4%	5%
S3G	SE AWD	\$26,045.00	8.9%	5%
S3J	SES AWD	\$28,475.00	7.1%	5%
S3K	Titanium AWD	\$28,810.00	7.1%	5%

FORD ESCAPE	2020	MSRP	% OFF	% OFF Options
U0F	S FWD	\$25,980.00	23.2%	5%
U0G	SE FWD	\$28,190.00	15.3%	5%
U0H	SEL FWD	\$30,350.00	14.9%	5%
U9G	SE 4WD	\$29,690.00	22.6%	5%
U9H	SEL 4WD	\$31,850.00	14.7%	5%
U9J	Titanium 4WD	\$37,780.00	12.7%	5%

FORD EXPEDITION	2020	MSRP	% OFF	% OFF Options
U1F	XL 4X2	\$50,385.00	27.3%	5%
U1H	XLT 4X2	\$54,205.00	19.2%	5%
U1K	Limited 4X2	\$64,740.00	16.9%	5%
U1L	Platinum 4X2	\$75,330.00	15.1%	5%
U1G	XL 4X4	\$53,385.00	26.3%	5%
U1J	XLT 4X4	\$57,215.00	18.7%	5%
U2A	Limited 4X4	\$67,865.00	16.5%	5%
U1M	Platinum 4X4	\$78,480.00	14.9%	5%

FORD EXPEDITION MAX	2020	MSRP	% OFF	% OFF Options
K1F	XL 4X2	\$54,420.00	26.1%	5%
K1H	XLT 4X2	\$57,230.00	18.7%	5%
K1K	Limited 4X2	\$67,770.00	16.6%	5%
K1L	Platinum 4X2	\$78,360.00	15.0%	5%
K1G	XL 4X4	\$57,430.00	25.3%	5%
K1J	XLT 4X4	\$60,240.00	18.3%	5%
K2A	Limited 4X4	\$70,890.00	16.3%	5%
K1M	Platinum 4X4	\$81,505.00	14.8%	5%

FORD EXPLORER	2020	MSRP	% OFF	% OFF Options
K7B	Base FWD	\$33,860.00	21.3%	5%
K7D	XLT FWD	\$37,770.00	17.0%	5%
K7F	Limited FWD	\$49,225.00	14.5%	5%
K8B	Base 4WD	\$35,860.00	20.5%	5%
K8D	XLT 4WD	\$39,770.00	16.6%	5%
K8F	Limited 4WD	\$51,225.00	14.3%	5%
K8G	Sport 4WD	\$55,835.00	14.2%	5%
K8H	Platinum 4WD	\$59,345.00	13.6%	5%

FORD INTERCEPTOR UTILITY	2021	MSRP	% OFF	% OFF Options
K8A	AWD	\$41,710.00	15.2%	5%

FORD TRANSIT CONNECT	2020 CUT OFF DATE 1/31/2020	MSRP	% OFF	% OFF Options
S6E	XL SWB w/Rear Symmetrical Doors	\$25,570.00	15.0%	5%
E6E	XL SWB w/Rear Liftgate	\$25,570.00	15.0%	5%
S6F	XLT SWB w/Rear Symmetrical Doors	\$27,995.00	13.5%	5%
E6F	XLT SWB w/Rear Liftgate	\$27,995.00	13.5%	5%
S7E	XL LWB w/Rear Symmetrical Doors	\$26,570.00	14.8%	5%
E7E	XL LWB w/Rear Liftgate	\$26,570.00	14.8%	5%
S7F	XLT LWB w/Rear Symmetrical Doors	\$28,995.00	13.4%	5%
E7F	XLT LWB w/Rear Liftgate	\$28,995.00	13.4%	5%
S8F	XLT SWB w/Rear Symmetrical Doors	\$29,050.00	13.4%	5%
E8F	XLT SWB w/Rear Liftgate	\$29,050.00	13.4%	5%
E8G	Titanium SWB w/Rear Liftgate	\$32,165.00	6.3%	5%

FORD TRANSIT CONNECT	2020 CUT OFF DATE 1/31/2020	MSRP	% OFF	% OFF Options
S9E	XL LWB w/Rear Symmetrical Doors	\$28,315.00	14.5%	5%
S9F	XLT LWB w/Rear Symmetrical Doors	\$30,430.00	13.2%	5%
E9F	XLT LWB w/Rear Liftgate	\$30,430.00	13.2%	5%
E9G	Titanium LWB w/Rear Liftgate	\$33,545.00	11.3%	5%

FORD TRANSIT	2020	MSRP	% OFF	% OFF Options
E1Y	T-150 130" Low Rf 8600 GVWR Sliding RH Dr	\$36,005.00	35.2%	5%
E1C	T-150 130" Med Rf 8600 GVWR Sliding RH Dr	\$37,155.00	28.5%	5%
E1Y	T-150 148" Low Rf 8600 GVWR Sliding RH Dr	\$37,280.00	34.6%	5%
E1C	T-150 148" Med Rf 8600 GVWR Dual Dr	\$38,430.00	27.4%	5%
R1Y	T-250 130" Low Rf 9000 GVWR Sliding RH Dr	\$36,955.00	34.5%	5%
R1C	T-250 130" Med Rf 9000 GVWR Sliding RH Dr	\$38,105.00	28.0%	5%
R1Y	T-250 148" Low Rf 9000 GVWR Sliding RH Dr	\$38,230.00	33.9%	5%
R1C	T-250 148" Med Rf 9000 GVWR Dual Dr	\$39,380.00	27.0%	5%
R1X	T-250 148" Hi Rf 9000 GVWR Dual Dr	\$41,530.00	26.1%	5%
R3X	T-250 148" EL Hi Rf 9000 GVWR Sliding RH Dr	\$42,750.00	25.9%	5%
W9C	T-350 130" Med Rf 9500 GVWR Sliding RH Dr	\$39,355.00	27.4%	5%
W1Y	T-350 130" Low Rf 9500 GVWR Sliding RH Dr	\$38,205.00	33.2%	5%
W1Y	T-350 148" Low Rf 9500 GVWR Sliding RH Dr	\$39,480.00	32.7%	5%
W9C	T-350 148" Med Rf 9500 GVWR Dual Dr	\$40,630.00	26.5%	5%
W1X	T-350 148" Hi Rf 9500 GVWR Sliding RH Dr	\$42,780.00	25.9%	5%
W3X	T-350 148" EL Hi Rf 9500 GVWR Sliding RH Dr	\$44,000.00	25.4%	5%
F4X	T-350 HD 148" EL Hi Rf 9950 GVWR Sliding RH Dr	\$44,755.00	25.3%	5%
S4X	T-350 HD 148" EL Hi Rf 10360 GVWR Sliding RH Dr	\$45,105.00	25.2%	5%
K1Y	T-150 130" Low Roof XL Sliding RH Dr	\$41,675.00	32.6%	5%
K1Y	T-150 130" Low Roof XLT Sliding RH Dr	\$43,555.00	31.8%	5%
K1C	T-150 130" Med Roof XL Sliding RH Dr	\$43,125.00	26.7%	5%
K1C	T-150 130" Med Roof XLT Sliding RH Dr	\$45,005.00	25.5%	5%
X2Y	T-350 148" Low Roof XL Sliding RH Dr	\$42,530.00	31.4%	5%
X2Y	T-350 148" Low Roof XLT Sliding RH Dr	\$44,415.00	30.7%	5%
X2C	T-350 148" Med Roof XL Sliding RH Dr	\$43,980.00	25.4%	5%
X2C	T-350 148" Med Roof XLT Sliding RH Dr	\$45,865.00	25.0%	5%
X2X	T-350 148" High Roof XL Sliding RH Dr	\$45,430.00	24.9%	5%
U4X	T-350 148" EL High Roof XL Sliding RH Dr	\$46,655.00	24.5%	5%
X2X	T-350 148" High Roof XLT Sliding RH Dr	\$47,315.00	24.5%	5%
U4X	T-350 148" EL High Roof XLT Sliding RH Dr	\$48,535.00	24.2%	5%

FORD F250	2020	MSRP	% OFF	% OFF Options
F2A	XL 2WD Reg Cab 8' Box	\$35,300.00	34.3%	5%
F2A	XLT 2WD Reg Cab 8' Box	\$40,080.00	30.9%	5%
X2A	XL 2WD SuperCab 6.75' Box	\$37,635.00	32.8%	5%
X2A	XLT 2WD SuperCab 6.75' Box	\$42,745.00	29.7%	5%
X2A	Lariat 2WD SuperCab 6.75' Box	\$48,195.00	26.7%	5%
X2A	XL 2WD SuperCab 8' Box	\$37,835.00	32.7%	5%
X2A	XLT 2WD SuperCab 8' Box	\$42,945.00	30.6%	5%
X2A	Lariat 2WD SuperCab 8' Box	\$48,395.00	26.2%	5%
W2A	XL 2WD Crew Cab 6.75' Box	\$38,890.00	32.1%	5%
W2A	XLT 2WD Crew Cab 6.75' Box	\$44,575.00	28.9%	5%
W2A	Lariat 2WD Crew Cab 6.75' Box	\$50,525.00	25.5%	5%
W2A	King Ranch 2WD Crew Cab 6.75' Box	\$59,095.00	23.8%	5%
W2A	XL 2WD Crew Cab 8' Box	\$39,090.00	32.0%	5%
W2A	XLT 2WD Crew Cab 8' Box	\$44,775.00	28.8%	5%
W2A	Lariat 2WD Crew Cab 8' Box	\$50,725.00	25.5%	5%

FORD F250	2020	MSRP	% OFF	% OFF Options
W2A	King Ranch 2WD Crew Cab 8' Box	\$59,295.00	23.7%	5%
F2B	XL 4WD Reg Cab 8' Box	\$38,090.00	32.5%	5%
F2B	XLT 4WD Reg Cab 8' Box	\$42,880.00	29.6%	5%
X2B	XL 4WD SuperCab 6.75' Box	\$40,425.00	31.2%	5%
X2B	XLT 4WD SuperCab 6.75' Box	\$45,550.00	28.5%	5%
X2B	Lariat 4WD SuperCab 6.75' Box	\$51,380.00	25.3%	5%
X2B	XL 4WD SuperCab 8' Box	\$40,635.00	31.1%	5%
X2B	XLT 4WD SuperCab 8' Box	\$45,750.00	28.4%	5%
X2B	Lariat 4WD SuperCab 8' Box	\$51,585.00	25.2%	5%
W2B	XL 4WD Crew Cab 6.75' Box	\$41,690.00	30.6%	5%
W2B	XLT 4WD Crew Cab 6.75' Box	\$47,370.00	27.8%	5%
W2B	Lariat 4WD Crew Cab 6.75' Box	\$53,710.00	24.6%	5%
W2B	King Ranch 4WD Crew Cab 6.75' Box	\$62,290.00	23.1%	5%
W2B	Platinum 4WD Crew Cab 6.75' Box	\$67,490.00	22.2%	5%
W2B	XL 4WD Crew Cab 8' Box	\$41,900.00	30.5%	5%
W2B	XLT 4WD Crew Cab 8' Box	\$47,575.00	27.7%	5%
W2B	Lariat 4WD Crew Cab 8' Box	\$53,915.00	24.6%	5%
W2B	King Ranch 4WD Crew Cab 8' Box	\$62,490.00	23.0%	5%
W2B	Platinum 4WD Crew Cab 8' Box	\$67,690.00	22.2%	5%